

NATIONAL Lumber

MA: MANSFIELD • NEWTON • NEW BEDFORD • SALEM • BERLIN • GARDNER
NH: BOSCAWEN | RI: WARWICK | CT: OXFORD
Family Owned and Operated Since 1934

March 22, 2016

To: All Babel's Paint & Decorating Customers

On Monday, March 21, 2016 Babel's Paint & Decorating was acquired by National Lumber Company. Although the ownership has changed, Babel's will continue to operate as usual – same products, same employees and, most importantly, the same personal and knowledgeable service.

National Lumber has been operating as a family-owned contractor lumberyard for over 80 years, as well as being a leading Benjamin Moore paint dealer. We service New England from our Massachusetts locations in Mansfield, Newton, New Bedford, Berlin, Salem and Gardner; as well as Boscawen, New Hampshire. In Warwick, Rhode Island we do business under the name of National Building Products; and in Oxford, Connecticut as Oxford Lumber. In addition, we own and operate Reliable Truss and Components in New Bedford, MA to better serve the builder community as a direct manufacturer of trusses, wall panels and fabricated custom wood products such as cupolas, pergolas and gazebos. Three specialty divisions, Kitchen Views, National Millwork and Pro Insulators, further augment the services we bring to our contractor customers.

We are very excited with the addition of the Babel's Paint & Decorating five locations in Massachusetts, and most importantly, the continued service of Babel's employees whom you've known for so long. The relationships that you have developed with the entire Babel's team and the service they provide meshes with what National Lumber has always believed in – everything starts with listening and treating each customer fairly.

Enclosed you will find National Lumber's new version of the Babel's Paint & Decorating credit application. ***Please fill out both sides and sign where indicated by April 1st so that we can continue your credit privileges without any interruption.*** You also have the option of using a typable version of this application that is available as a PDF on our website at national-lumber.com/babels. You can "save as" a new file with your name and then either print the completed application or send the completed PDF as an email attachment. If you prefer to expedite the process, immediately fax both sides of the application to 508-809-5259 or email it to nlcredit@national-lumber.com. ***We also need the original signed application*** for our files, so please bring it to one of the Babel's stores or mail it to us using the enclosed envelope. If you have questions, call Michelle Costa at 508-339-8020 x5619.

National Lumber has become the largest independent distributor of building materials in New England by earning our customers' business one transaction at a time. We look forward to doing the same with you by keeping the best of Babel's and adding the best of National Lumber.

Respectfully,



Steven Kaitz
Co-CEO



Margie Kaitz Seligman
Co-CEO



Manuel M. Pina
President

THE NATIONAL LUMBER FAMILY OF COMPANIES

